

## MBA MEMBER PROFILE

# Todd Bennett

President, BDR Companies  
21-year MBA Health Trust Member



“We get an excellent combination of cost savings plus benefits.”

### A LEGACY OF BUILDING IN THE PUGET SOUND

Bellevue-based BDR Companies provides investment, development and home construction in the Puget Sound area. With highly respected backgrounds in the residential development community, BDR executives have been recognized with major industry awards, including national Gold Nugget Awards for building excellence, Builder of the Year (twice), more than 100 industry-wide MAME Awards and numerous Built Green™ recognitions.

Todd Bennett is the founder and president of BDR Companies. Prior to that, he was a principal in Bennett Homes for 30 years. In his current role, Todd puts together developer partnerships for BDR’s residential building projects. “Our partnerships mostly build homes. We have two groups: BDR Homes for homes priced under two million and BDR Fine Homes for homes priced over two million.”

### MORE THAN 20 YEARS IN THE MBA HEALTH TRUST

Between Bennett Homes and BDR, Todd has been a member of the Master Builders Association of King and Snohomish Counties (MBA) for 34 years (once serving as President) and the MBA Health Trust for 21 years. “MBA’s health insurance is a big benefit for us,” says Todd. “We’ve used the Trust from the beginning. All of our employees are on our plan now. We’ve always been able to provide good coverage for them. And it’s affordable for us.”

### SIGNIFICANT COST SAVINGS

The MBA Health Trust has provided Todd and his companies with consistently lower premiums. “We’ve looked at other health insurance providers, but we’ve never been able to get the same combination of cost savings plus benefits,” he says. “The MBA plan has consistently been 10-15 percent less cost, even with the big increases in health insurance premiums since the implementation of the Affordable Care Act.”

## At a Glance

### Todd Bennett

#### President, BDR Companies

35 years in Puget Sound building industry  
21-year MBA Health Trust Member  
34-year MBA Member

### Benefits of the MBA Health Trust

- 10-15% less cost
- Best combination of cost savings plus benefits
- Select own providers
- Covers most everything
- Simple plan administration

### Benefits of MBA Membership

- Advocacy for Puget Sound builders
- Influence with local cities



### REGENCE BLUESHIELD “KEEPS IT SIMPLE”

Regence BlueShield is the MBA Health Trust’s insurance partner, and Todd has had good experiences with them over the years. “The Regence plan is flexible. So far, we haven’t had a hitch at all on who we can use and what’s covered—even with large medical issues. Regence has covered most everything so far and kept it simple.”

### MBA MEMBER BENEFITS ALSO INCLUDE BUILDER ADVOCACY

In addition to the MBA Health Trust, Todd’s long membership in the MBA has helped his business in other ways. Todd says the MBA has a very strong government relations group. “A great benefit to MBA membership is the advocacy role the MBA plays,” he says. “We get a common voice in the industry. Local municipalities listen to the MBA. That’s a primary benefit from a builder standpoint. The MBA gives the builders more of a collective voice. It’s very powerful. The MBA has helped get code changes that benefit the home building industry adopted, for example.”

### CITIES LISTEN, PROCESSES ARE EXPEDITED

Todd cites challenges with some cities and how the MBA interceded. “We were having slowdowns with building permits, and the MBA got involved and arranged a meeting with city officials. This got the process moving forward quicker.”



To hear Todd and other peers share the benefits they get from the MBA Health Trust, go to [mbahealthtrust.com](http://mbahealthtrust.com) for short videos.

“ Our costs are consistently 10-15% less through the MBA Health Trust. ”

“ Regence allows us to use any provider we want. ”

“ The MBA gives builders a strong collective voice with local governments. ”



**Get a no-obligation health insurance comparison and quote.**

Please call:

**425.641.8093**

Or visit:

**[mbahealthtrust.com](http://mbahealthtrust.com)**

#### About the MBA Health Trust

The Master Builders Association Health Insurance Trust offers participating members access to the Northwest’s largest industry-specific healthcare program. With a long history of providing excellence in benefits, customer service and pricing, members have access to a variety of benefit options in group medical, dental, vision, life and disability plans. Members are able to take advantage of significantly reduced rates, which are well below the direct market. The pooling power of the members allows for competitive pricing from the region’s foremost health insurers.